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Contact:

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Referral / Lead Process:

ALL Business Alliance Affiliates must submit the '[BAI – Abbreviated Questionnaire](#)' in order to register your lead'

Additional Information:

[SKYShades Overview](#) (Effective: April 2009 / click on link to view / download)
[Why SKYShades](#) (Effective: April 2009)

Franchise Sales:

Single Unit: Yes
 Multiple Units: Yes
 Area/Master Developer: Yes

Description of Franchise:

We engineer and install tensioned membrane shade structures that filter out 95% of UVA and UVB rays. We also install 3rd generation solar panels on these shade structures to generate green electricity. Shortly, we will be installing 3rd generation solar on any rooftop with or without the shade material.

Background:

Year Established: 2004
 Year First Franchised: 2007
 Franchised Units: 18
 Company Owned Units: 2
 Projected New Units (12 months): 30
 States/Countries Registered In: All
 Availability in Canada: Masters Only
 States, from which Broker referrals **are not** being accepted: North Carolina, Illinois, and Colorado

Financial/Terms:

Cash Investment: \$75K
 Total Investment: 75K plus 12K plus 9 months ability to pay household overhead.
 Minimum Net Worth: 200K
 Franchise Fee: 50K
 Discounts: VetFran, Women, Minorities? No
 VetFran Program Participant: No
 Royalty: 5%
 Ad: 1%
 Average # of Employees: One
 Passive Ownership Allowed: No
 Earnings Claims: Yes

International Expansion:

International Opportunities: Yes, Canada - Masters Only

Countries, outside of United States, where the concept is currently available or plans to expand: Only Canada at this time

Single Unit Availability: N/A

Multiple Unit Availability: N/A

Area Development or Master Availability: Yes

Cash Investment: To Be Determined

Total Investment: To Be Determined

Support & Training Provided:

Financial Assistance Provided: Three year guarantee of investment for (U.S.) only. Limited time offer...

Site Selection Assistance: N/A

Lease Negotiation Assistance: N/A

Co-operative Advertising: N/A

Training:

Four days in Orlando where we explain engineering, design, our solar applications, How to launch the business, developing client relationships, and the sales process. We do a lot of networking with architects to generate business.

[Back to Franchisor Listings](#)