



"NEW" Franchise Partner / Effective: August 17, 2009

Contact:

Name (s): **James P. "Pink" Logan, Jr.**
Address: 10560 Westheimer Rd., Houston, TX 77042
Phone: 713-781-4335
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Referral and Lead Process:

ALL Business Alliance referrals / leads must submit the '[BAI Pre-Qualifying Confidential Questionnaire](#)' in order to register a candidate (Effective: August 17, 2009)

Franchise Sales:

Single Unit: Yes
Multiple Units: Yes
Area/Master Developer: Yes
Resales: Yes

Description of Franchise:

Retail sale of spiral sliced, honey glazed, fully cooked hams and complemented by the sale of a variety of other specialty meat products including the Logan Farms own patented spiral-sliced, honey-glazed boneless turkey breast. We also feature a market cafe with a wide variety of sandwiches and home-style plate lunches made fresh daily. Catering and Corporate Holiday Gifts compliment the retail segment of a Logan Farms store.

Background:

Year Established: 1984
Year First Franchised: 1985
Franchised Units: 10
Company Owned Units: 2
Projected New Units (12 months): 4
States/Countries Registered In: All states except: CA, IN, MN, RI, WA, HI, MD, NY, SD, WI, IL, MI, ND and VA
Availability in Canada: Masters / Area Developer: No
States, from which Broker Referrals are not being accepted: CA, IN, MN, RI, WA, HI, MD, NY, SD, WI, IL, MI, ND and VA

Financial/Terms:

Cash Investment: Depends on collateral of prospect – need at least \$75K for Operating Capital
Total Investment: \$350K - \$425K
Minimum Net Worth: \$500K
Franchise Fee: \$30,000
Discounts: VetFran, Women, Minorities? No
VetFran Program Participant: No
Royalty: 4%
Ad: 4%
Average # of Employees: 7 - 9
Passive Ownership Allowed: Yes
Earnings Claims: Yes

International Expansion:

International Opportunities: No
Countries, outside of United States, where the concept is currently available or plans to expand: N/A
Single Unit Availability: N/A
Multiple Unit Availability: N/A

Area Development or Master Availability: N/A

Cash Investment: N/A

Total Investment: N/A

Support & Training Provided:

Financial Assistance Provided: No

Site Selection Assistance: Yes

Lease Negotiation Assistance: Yes

Co-operative Advertising: Yes (In Houston, TX)

Training:

2 Weeks at Franchisor location; 2 Weeks at Store

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