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REFERRALS: All Business Alliance Referrals **MUST** register using the **'Labor Finders' application** OR the **BAI 'Abbreviated 'Pre-Qualification Questionnaire'** (Effective: August 2008)

Additional Information:

[Labor Finders 'Webinar from February 11, 2009' link for potential candidates](#) (Effective: February 11, 2009 - Webinar Presentation / Click on link to watch the webinar)
[Labor Finders 'Video' presentation](#) (Effective: February 2009)
[Labor Finders 'Franchisee Support Services' Brochure](#) (Effective: August 2008)

Franchise Sales:

Single Unit: Yes
Multiple Units: Yes
Area/Master Developer: No

Description of Franchise:

As the **largest industrial labor staffing franchise in America**, we continue this tradition, with over 285 offices throughout the nation. We put America to work every day by providing 16,000 jobs daily, generating over 23 million hours of work annually for our employees and our customers. The staffing industry **continues to flourish**. According to the Bureau of Labor Statistics: Temporary employment is expected to be the **5th fastest growing industry** over the coming years, with nearly 2 million jobs by 2010. Labor Finders is ready to meet this **ever growing demand**, and you can meet it with us!

Just some of the benefits we offer to our franchisees:

- National name recognition of a staffing franchise with over 33 years of experience!
- Labor Finders' proprietary, easy to use operating software.
- Low start-up cost.
- Only a single \$20,000 franchise fee regardless of the number of stores you plan to open or the size of your territory.
- Your own large, exclusive territory.
- Low royalty rate of only 3½% with no advertising royalty.
- Formal start-up training and ongoing support.
- Extensive marketing support.

We care about you!

We are a very **franchisee friendly** company who **cares deeply about our franchisees and their success**. So we will do what is needed to help you succeed by providing you with both the training and the systems you will need to open your first office, and then continue to support you with the tools you need to grow!

As a Labor Finders franchisee you will have the chance to realize your dreams of owning your own business with all of the support from a strong, experienced team! And you will feel great every day knowing you are making a difference in the lives of good, hard-working people by finding them work and opportunities!

Background:

Year Established: 1975

Year First Franchised: 1979

Franchised Units: 287

Company Owned Units: 0

Projected New Units (12 months): 18

States/Countries Registered In: All 50 States

Availability in Canada: Masters / Area Developer – Not franchising in Canada

States, from which Broker Referrals are being accepted: Broker is free to sell in all open and available territory. Territory is defined at the county level. Map and list of sold counties will be provided.

Financial/Terms:

Cash Investment: \$120k to \$207k (Includes initial investment, plus first three months operating funds)

Total Investment: \$120k to \$207k (Includes initial investment, plus first three months operating funds)

Minimum Net Worth: \$250k

Franchise Fee: \$20k

Discounts: VetFran, Women, Minorities? Part of Minority Fran

VetFran Program Participant: No

Royalty: 3.5%

Ad: No advertising fee

Average # of Employees: 2 employees per branch

Passive Ownership Allowed: Yes, as long as certain qualifications are met

Earnings Claims: No

International Expansion:

International Opportunities: No

Countries, outside of United States, where the concept is currently available or plans to expand: N/A

Single Unit Availability: N/A

Multiple Unit Availability: N/A

Area Development or Master Availability: N/A

Support & Training Provided:

Financial Assistance Provided: Yes – Working capital loan and payroll funding

Site Selection Assistance: Yes

Lease Negotiation Assistance: Yes

Co-operative Advertising: Yes

Training:

INITIAL TRAINING			
Subject	Hours of Classroom Training	Hours of On-The-Job Training	Location Offered
Sales, Marketing and Operations	8	32	Florida or other affiliate-owned location
Information Systems	16-24	0	Florida or other affiliate-owned location
Corporate Administration	4-8	0	Florida or other affiliate-owned location
Risk Management	4	4	Florida or other affiliate-owned location
TOTAL HOURS	36-48	36	

[Back to Franchisor Listings](#)