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CONTACT

Please use company preferred referral form.

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ADDITIONAL INFORMATION

[Referral Form](#)

[3 Minute Drill](#)

DESCRIPTION

Matco Tools is a manufacturer of quality professional automotive equipment, tools and toolboxes. Our product line now numbers more than 100,000 items. Our Franchisees distribute nationally branded products and are supported by a proprietary software program to assist them to professionally manage their business.

Matco Tools is a subsidiary of Danaher Corporation (NYSE: DHR), a Fortune 500 company and rapidly expanding conglomerate in many industries, including tools, environmental and industrial process and control markets. Matco began operation in 1946 and, since 1979, we have sold our products directly to professional technicians, automotive, truck, aviation and marine repair facilities through a network of independent franchised mobile distributors.

Our franchisees work from home and service pre-established customer bases in exclusive territories. Customer contacts are completed weekly and Franchisees enjoy a Consultive relationship with their customer bases. Matco operates in all 50 states, Puerto Rico and Canada.

BACKGROUND

Year Established: 1946

Year First Franchised: 1993

Franchised Units: 1,451

Company Owned Units: 0

Projected New Units: 250

States Registered In: All 50 states, Puerto Rico and Canada

States or Geographical Areas from which Broker Referrals ARE being accepted: All 50 US States, Puerto Rico and Ontario Province, Canada

FINANCIAL/TERMS

Cash Investment: \$20,000 to \$30,000

Total Investment: \$70,000 to \$170,000

Minimum Net Worth: \$60,000

Franchise Fee: None

Royalty: None

Ad: None

Average # of Employees: Owner Operated - no employees

Passive ownership discouraged

SUPPORT & TRAINING PROVIDED

Financial Assistance Provided: SBA/Home Equity/IRA&401K/Matco financing

Site Selection Assistance: N/A

Lease Negotiation Assistance: N/A

Co-operative Advertising: Paid by Matco

Training: Ten days of classroom training at Matco Tools corporate in Stow, Ohio. On-going training at franchisee location for 3 additional weeks.

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